



# CHINA INTERNATIONAL DAIRY INDUSTRY CONFERENCE

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# CHILE



LOCATED IN THE SOUTHERNMOST PART  
OF THE PLANET THAT IS CONNECTED TO  
THE WORLD.

■ **4,300 KM**  
LONG

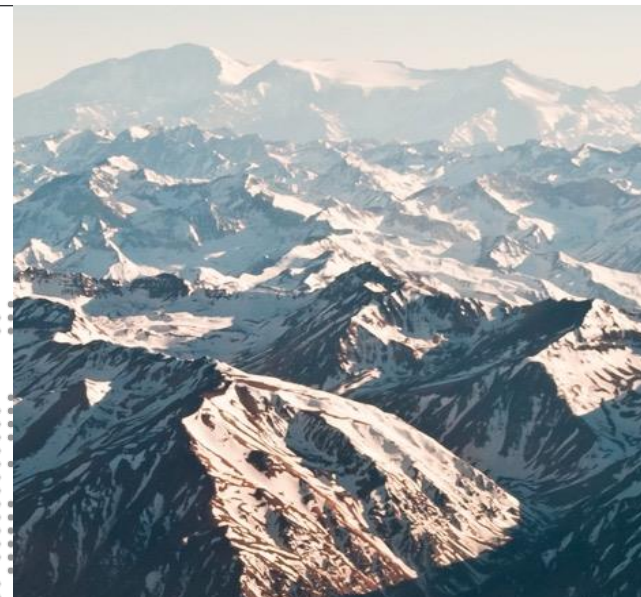
■ **6,435 KM**  
OF COASTLINE

■ **7**  
DIFFERENT CLIMATES

■ **20**  
MILLION INHABITANTS

■ **A PRESENCE ON THREE CONTINENTS**

- THE AMERICAS
- OCEANIA
- ANTARCTICA

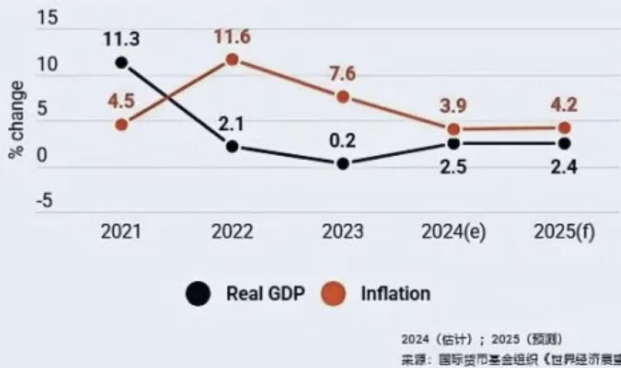




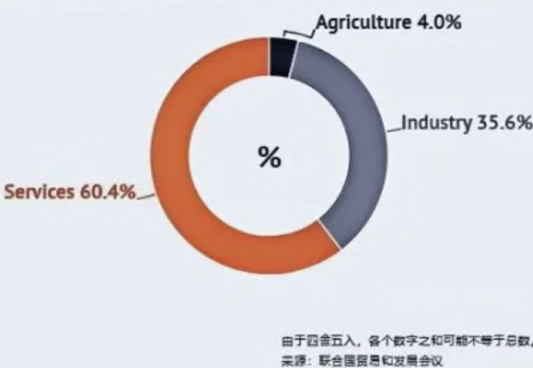


智利 - 主要经济指标

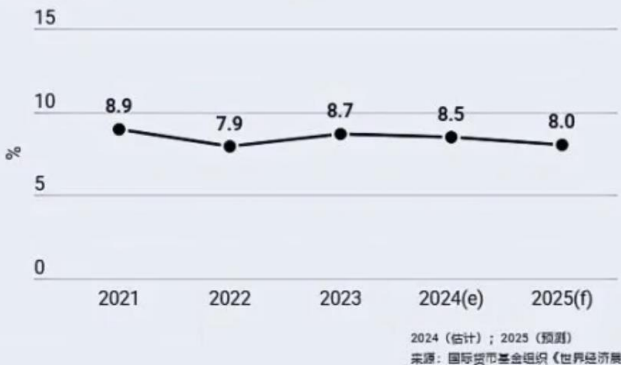
实际GDP和通货膨胀



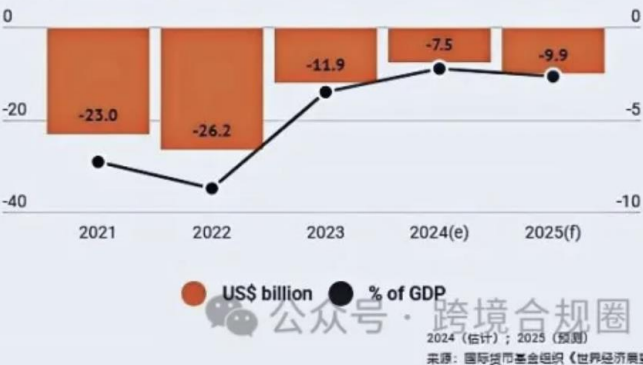
按行业划分的GDP (2022)



失业率



经常账户余额



指标	2023年	2024年	2025年(预测)
GDP(亿美元)	3,203	3,328	3,490
GDP增长率(%)	2.0	2.8	3.2
人均GDP(美元)	16,272	16,780	17,430
通货膨胀率(%)	4.7	3.5	3.0
失业率(%)	8.2	7.6	7.1
公共债务(占GDP比重%)	38.4	39.2	38.7
外汇储备(亿美元)	452	475	493



# CONNECTED AND COMMITTED TO THE GLOBAL ECONOMY

We created a reliable and dynamic business environment for foreign trade and investment in the southernmost part of the world.



One of the  
**MOST OPEN  
ECONOMIES IN THE WORLD** (34  
Commercial Agreements with 65  
economies, 10 of them with Asia Pacific  
countries)



The region's  
**MOST COMPETITIVE COUNTRY**



**THE FIRST SOUTH AMERICAN ECONOMY TO JOIN THE OECD**  
(Organisation for Economic Co-operation and Development)



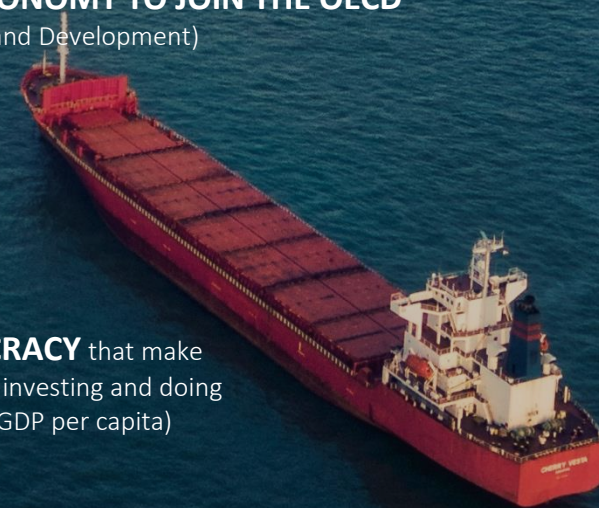
The best in the region when it comes  
to **EASE OF DOING BUSINESS  
AND ECONOMIC FREEDOM**



**OPEN, TRANSPARENT AND  
DYNAMIC** business environment

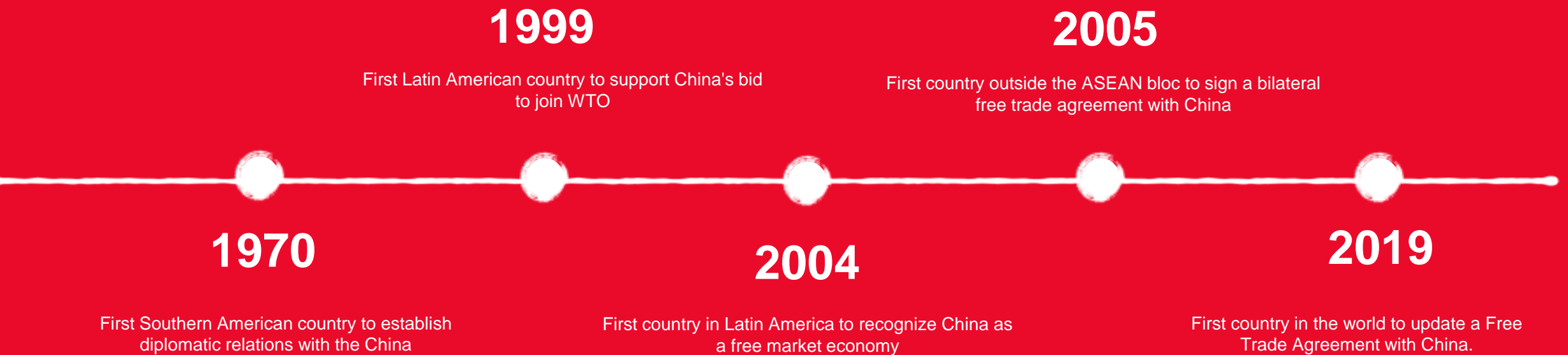


**STABLE ECONOMIC AND DEMOCRACY** that make  
Chile an attractive, reliable destination for investing and doing  
business. (2,3% GDP 2024 and US\$17,093 GDP per capita)





# Milestones in the relationship with China



# 2025



## 55 years of Diplomatic Relations

First country in South America to establish diplomatic relations with China in 1970.

## 20 years of the Chile-China FTA

El primero en ser firmado con un socio comercial fuera de Asia.

## 1st Business Partner

In 2024, China accounted for 40.8% of Chilean exports, consolidating its position as Chile's main trading partner for 14 consecutive years.

## 10th edition of Chile Week China

In October, Chile's most important international trade promotion event will be held in China.

# CHILEAN DAIRY SECTOR OVERVIEW

- **4,800 DAIRIES AND 27 PROCESSING PLANTS COLLECT 92% OF CHILE'S MILK**
- **85% OF PRODUCTION IS PASTURE-BASED, WITH HIGH ANIMAL WELFARE STANDARDS**
- **CHILE HAS 30% IDLE INDUSTRIAL CAPACITY READY TO SCALE EXPORTS**
- **FREE GRAZING SYSTEMS REDUCE EMISSIONS AND PROMOTE ANIMAL WELFARE**



## CERTIFICATIONS AND TRACEABILITY



- Free from foot-and-mouth disease and brucellosis (OIE certified)
- Plants certified FSSC 22000, BRC, Halal, Kosher
- Registered with GACC to export to China (codes 0401 to 0406)
- Traceability systems linked to QR codes
- Part of the 'Chile Conscious Origin' national sustainability label



# ECONOMIC IMPACT IN CHILE

- 100,000 JOBS GENERATED IN THE DAIRY SECTOR
- OVER US\$800 MILLION IN GDP CONTRIBUTION
- STRONG IMPACT IN SOUTHERN REGIONS LIKE LOS RÍOS AND LOS LAGOS





# TOTAL DAIRY EXPORTS: US\$261.9 MILLION (+15.6% VS 2023)

## Key products

### ■ CONDENSED MILK

US\$67M

### ■ CHEESE

US\$39.9M

### ■ DAIRY PREPARATIONS

US\$39.7M

### ■ WHOLE MILK POWDER

US\$37.4M (+145%)





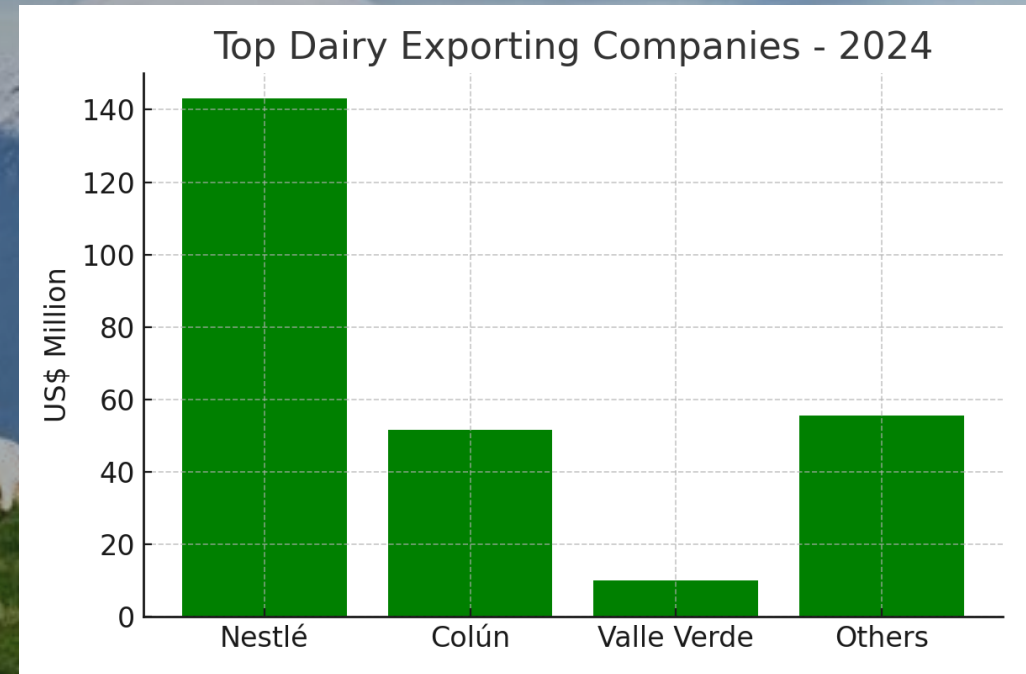
# TOP CHILEAN EXPORTERS



■ NESTLÉ: US\$143M

■ COLÚN: US\$51.5M

■ 27 EXPORTERS IN 2024:  
13 LARGE, 13 SMALL, 1 MICROENTERPRISE





- **Top markets:**
  1. USA (23%)
  2. Mexico (16%)
  3. UAE (12.7%)
  4. Colombia (9.9%)
- **China N.12 with US\$3.732.689 (1,4%)**
- **China not yet in top 10: major growth potential**





## PRODUCT OPPORTUNITIES

- Premium UHT milk for retail and e-commerce
- Cheeses (mozzarella, gouda, cream cheese) for bakeries and food service
- Fortified milk powder (children and seniors)
- Whey and proteins for healthy snacks and beverages
- Cream and butter for industrial baking



# AN INVITATION TO COLLABORATE

**Chile offers** safe,  
sustainable, and tasty  
dairy products

Our industry  
seeks **long-term**  
**partnerships** with  
China



